

FREDERICKSBURG  
**ECONOMIC**  
**DEVELOPMENT**  
AUTHORITY

706 Caroline Street  
Fredericksburg, VA 22401

(540) 372-1216  
(540) 372-6587 Fax

**Monday, February 13, 2023**  
**8:30 a.m. • EDA Regular Meeting**  
**Executive Plaza, Third Floor**  
**601 Caroline St.**  
**Fredericksburg, VA 22401**

1. Call to Order – Chair Mackintosh
2. Determination of Quorum
3. Approval of the Agenda
4. Public Comments
5. Hotel Operation, Branding Leverage and Market Position, Brian Cook, Palmer Gosnell Hospitality, LLC
6. Approval of Minutes  
Regular Meeting Minutes of January 9, 2023
7. Treasurer’s Report  
EDA Budget Update and Financial Statement, January 2023
8. Old Business
9. New Business
  - a. Sports Tourism Update and National Capital Region Mustang Club – Victoria Matthews
  - b. Lodging Tax Discussion – Bill Freehling
  - c. InvestFXBG Loan Program, Dexter All In One – Chris Waller & Beth Black
  - c. Remote Participation Policy Update – Chair Mackintosh
10. Committee Reports
  - a. Parking Improvement Committee – Beth Black & Suzy Stone
  - b. Strategic Investments Committee – Suzy Stone & Chris Waller
  - c. Workforce Development Committee – Mitzi Brown & Susan Richey
  - d. InvestFXBG Loan Committee – Beth Black & Chris Waller
  - e. City Relations Committee – Chair Mackintosh & Lee Murray
  - f. Tourism Committee – Susan Richey & Mitzi Brown
  - g. Main Street Committee – Mitzi Brown
11. Staff Report
12. Chair’s Report
13. Board Members’ Comments

**NOTE: THIS IS A TENTATIVE AGENDA AND SUBJECT TO ADJUSTMENTS PRIOR TO FEBRUARY 13, 2023. ANY CITIZEN THAT WANTS TO BE INCLUDED IN THE LIST OF RECIPIENTS TO RECEIVE AN AGENDA, PLEASE CONTACT AMY PEREGOY AT 540.372.1216 OR E-MAIL [aperegov@fredericksburgva.gov](mailto:aperegov@fredericksburgva.gov).**

14. Closed Meeting – the Economic Development Authority of the City of Fredericksburg, Virginia convene a closed meeting pursuant to Virginia Code 2.2-3711(A)(3) for the purpose of discussion and consideration of disposition of publicly held real property, specifically, the Visitor Center and parking lot located at 706 & 700 Caroline Street, and review bids received for its purchase, where discussion in an open meeting would adversely affect the bargaining position or negotiating strategy of the Economic Development Authority of the City of Fredericksburg, Virginia
15. Adjournment – Next Meeting, March 13, 2023

Public comments will be accepted by [Online Public Comment Form](#) or via e-mail to Amy Peregoy at [aperegoy@fredericksburgva.gov](mailto:aperegoy@fredericksburgva.gov) until 7:30 a.m. on Monday, February 13.